

St. Joseph's College of Commerce (Autonomous)

163, Brigade Road, Bangalore – 560025

LESSON PLAN

Subject Name: Fundamentals in Industrial Relations

Paper No. EL 15 504

Lecture Hrs: 60

Objective: The course attempts to capture the multidimensional aspects of international relations. The content will give insight into international organizations and their role in international relations. At the end, students will develop conceptual understanding of challenges and legitimate ways to approach them.

S. No.	Unit and Topics	Lectures (Hrs)	Pedagogy	Evaluation/Learning Confirmation
Module 1: Introduction to International Relations (10 Hrs)				
1	Pre and post Westphalia world, History of French revolution, Colonialism and culture in British India	2	Lecture	MCQs
2	The Bretton Woods Agreement	2	Lecture	
3	Government & Non Government players, WTO, IMF, NAFTA, SAARC, BRICS, ASEAN, FEMA, GATS, TRIPS, & TRIMS	5	Lecture	
4	Major developments in international monetary and financial environment	1	Lecture	
Module 2: India and Globalization (8 Hrs)				
5	Overview of social and cultural patterns of ancient India, The Indian middle ages, History of modern west	3	Lecture	Essay writing
6	Liberalization, Making of modern India	1	Lecture	
7	History of silk road and patterns of globalization, Post Industrial societies	2	Lecture	
8	Globalization and the Middle East	1	Case study	Discussion
9	Kralovopolska: Managing the transition to a market economy	1		
Module 3: International Relations Theories (12 Hrs)				
10	IR meaning, definition, and concept	2	Lecture	Class room presentation: Theory in action
11	International Political environment, India in global relations	2	Lecture	
12	Realism, Liberalism, Radicalism	6	Lecture	
13	Analyzing the Iraq war	1	Lecture	
14	The September 11 tragedy: An international business perspective	1	Case study	Discussion
Module 4: Institutional Framework for Exports and Imports and India's Foreign Policy (14 Hrs)				

15	Foreign trade policy - highlights, focus initiatives, duty drawback	2	Lecture	Essay writing
16	ASIDE, MAI, MDA, Star export house, Town of export excellence	3	Lecture	
17	EPCG scheme, Incentives for exporters	2	Lecture	
18	EPCG scheme, Incentives for exporters, Export promotion council, FIEO, IIFT, EOUs, SEZs, ITPO, ECGC, EXIM Bank	5	Lecture	
19	SPZs under Fire	1	Case study	Discussion
Module 5: Recent Trends in World Trade and International Negotiations (8 Hrs)				
20	Eco politics, WTO negotiations on agriculture and industrial goods	2	Lecture	Essay writing
21	Switzerland contribution in agriculture and its implication for developing countries Market access	2	Lecture	
22	Elimination of export subsidies	1	Lecture	
23	Migration and Refugee, Climate change and trade , Liberalization of environmental goods and services	1	Lecture	
24	IPRs and transfer of technology, India's stand in WTO/UN	1	Lecture	Discussion
25	West meets East over the negotiation table: Contrast and causes	1	Case study	
26	Hindcool Petroleum Corp Ltd vs Zeel Zunatar / Negotiating cross border acquisition in a changing Europe			
Module 6: EXIM (8 Hrs)				
28	Recent EXIM policy, role, purpose, benefits, SEZ, EHTP, STP & EOU	4	Lecture	Class room presentation: Theory in action
29	Categories of export, Physical and direct, deemed exports, merchant & manufacturer exports, excise clearance, shipment & transport	2	Lecture	
30	Type of export houses, Role of overseas agent & remittance of commission	1	Lecture	
31	Export of principal commodities in India, India's export growth performance	1	Lecture	

Note: The case/assignment/project/ will be provided in advance through proper channel (e-mail/in-person).

Text/ Reference Books:

1. Krugman Paul and Obstfeld (2009) International Economics: Theories and Policy, Pearson Education, 8/e
2. Cherunilam F. (2010) International Business: Text and Cases, PHI Learning, 5/e
3. Saleem S. (2009) Business Environment, Pearson Education, 5/e
4. Joshi R M (2010) International Business, Oxford University Press, 4/e
5. Gosh P. (2017) International Relations, PHI Learning, 3/e